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Comparative Analysis of Industrial relations practices in public vs private sector industries

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Abstract

Industrial relations play a crucial role in shaping the work environment, productivity, and overall performance of organizations. This paper presents a comparative analysis of industrial relations practices in public and private sector industries, examining key factors such as labor relations, collective bargaining, employee rights, dispute resolution mechanisms, and organizational policies. The study highlights the similarities and differences in these sectors while assessing their impact on workforce satisfaction and industrial harmony. Industrial relations play a crucial role in shaping the work environment, productivity, and overall performance of organizations. This paper presents a comparative analysis of industrial relations practices in public and private sector industries, examining key factors such as labor relations, collective bargaining, employee rights, dispute resolution mechanisms, and organizational policies. The study highlights the similarities and differences in these sectors while assessing their impact on workforce satisfaction and industrial harmony. The findings suggest that while public sector industries offer greater job security and labor protections, they often face bureaucratic inefficiencies. In contrast, private sector industries emphasize flexibility, performance-based incentives, and competitive strategies but may lack the same level of

employee protection. A balanced approach that integrates the strengths of both sectors could lead to improved industrial relations.

Keywords: Industrial relations, public sector, private sector, labor relations, collective bargaining, dispute resolution, workforce satisfaction, employment policies.

1. Introduction

1.1. BACKGROUND & SIGNIFICANCE:

Definition of Industrial Relations:

Industrial relations refer to the dynamic relationship between employers, employees, trade unions, and government institutions within a workplace. It encompasses the rules, practices, and processes that regulate employment relations, including aspects such as collective bargaining, labor laws, conflict resolution, and employee welfare.

Importance of Industrial Relations in Economic Growth and Workplace Stability:

A well-functioning industrial relations system is critical for economic growth and workplace harmony. Strong industrial relations:

- I. Ensure a stable work environment, reducing conflicts and strikes that disrupt productivity.
- II. Promote fair labor practices, leading to job satisfaction and higher employee morale.
- **III.** Foster economic stability, as effective labor policies can attract investment and enhance industrial competitiveness.
- **IV.** Improve collaboration between employers and employees, facilitating innovation and organizational success.

The field of industrial relations plays a crucial role in maintaining labor harmony, ensuring fair employment practices, and fostering economic growth. It is shaped by multiple factors, including government regulations, market dynamics, globalization, technological advancements, and evolving work cultures.

Industrial relations can be broadly categorized into public sector industrial relations (government-owned organizations) and private sector industrial relations (profit-driven companies). Each sector operates under different sets of legal frameworks, organizational cultures, and management philosophies, leading to variations in labor relations practices.

Importance of Industrial Relations in Economic Growth and Workplace StabilityEffective industrial relations are fundamental to economic development and workplace stability. They contribute to:

- I. Workplace Harmony and Productivity: A well-structured industrial relations framework helps in maintaining a cooperative work environment, reducing workplace disputes, and ensuring smooth organizational operations.
- II. Economic Stability: Strong labor relations contribute to economic growth by promoting workforce efficiency, job security, and labor market stability. Countries with well-regulated labor practices tend to experience higher productivity and lower unemployment rates.
- III. Fair Labor Practices and Employee Welfare: Industrial relations ensure that employees receive fair wages, reasonable working hours, safe working conditions, and job security. They also safeguard workers' rights by providing mechanisms for dispute resolution.
- **IV. Attracting Investments**: Nations and industries with stable industrial relations environments attract foreign and domestic investments, as businesses prefer locations where labor disputes are minimized.
- V. Influence of Globalization and Technology: The advent of globalization and technological advancements has significantly impacted industrial relations. Automation, artificial intelligence, and the gig economy have reshaped employment dynamics, posing new challenges for both public and private sector industries.

2. Objective of the Study:

The primary objective of this study is to conduct a comparative analysis of industrial relations practices in public and private sector industries. Specifically, the study aims to:

- I. Identify key differences in industrial relations frameworks in public vs. private sectors.
- II. Explore the role of trade unions, management policies, and government intervention in shaping industrial relations.

III. Assess the impact of these differences on employee relations, job security, and organizational performance.

3. Research Questions:

This study will address the following key research questions:

- I. How do industrial relations differ between public and private sector industries?
- **II.** What are the major factors influencing these differences? (e.g., government regulations, organizational structures, market forces)
- **III.** How do these variations affect employees and management in both sectors?

4. Literature Review:

4.1. Conceptual Framework of Industrial Relations

Industrial relations have been widely studied in the context of employment relationships, collective bargaining, and labor market regulations. Dunlop (1958) proposed a systems theory of industrial relations, arguing that IR is shaped by three key actors—employers, employees (and unions), and government—who interact within a framework of rules that govern workplace dynamics.

Scholars such as Kochan, Katz, & McKersie (1986) expanded on this by introducing the Strategic Choice Theory, which suggests that organizations actively shape their IR strategies based on economic and political conditions. This perspective highlights why public sector IR is more influenced by government intervention, while private sector IR is shaped by competitive market forces.

3. Differences Between Public and Private Sector Industrial Relations:

3.1 Labor Policies and Employment Relations:

Public sector employment is often characterized by job security, standardized wage structures, and strong union influence, whereas private sector employment is more performance-driven, flexible, and influenced by profitability (Bach & Bordogna, 2016).

 Public Sector IR: Studies suggest that government-owned enterprises prioritize employee welfare and stability over market efficiency. Scholars such as Bender & Elliott (2020) argue that public sector wages and benefits tend to be higher than private sector counterparts due to strong collective bargaining agreements and legal protections.

 Private Sector IR: In contrast, private sector firms focus on productivity, cost-cutting, and market competitiveness, often resulting in weaker unionization and greater flexibility in hiring and firing policies (Freeman & Medoff, 1984).

3.2 Trade Union Influence and Collective Bargaining:

The role of trade unions differs significantly between sectors. Studies indicate that:

- Public sector unions have greater bargaining power due to centralized wage-setting and political backing (OECD, 2021).
- Private sector unions are weaker due to decentralized negotiations, anti-union strategies by employers, and lower membership rates (Visser, 2019).

For instance, research by Metcalf (2003) found that union density in public sector industries is nearly twice as high as in private industries, leading to stronger worker protections and fewer arbitrary dismissals.

3.3 Dispute Resolution and Strikes:

Labor disputes and strike patterns also vary significantly:

- Public Sector: Due to government regulations and union strength, industrial action is often resolved through legal arbitration and policy intervention (Bach, 2010).
- Private Sector: Disputes are often resolved through negotiation or court cases, with firms having greater autonomy in deciding employee-related matters (Godard, 2011).

A study by Bryson & Forth (2018) found that public sector strikes are more common due to bureaucratic delays in resolving wage negotiations, whereas private sector disputes are often settled quickly due to financial imperatives.

4. Factors Influencing Industrial Relations in Public and Private Sectors

4.1 Government Regulations and Legal Frameworks

Legislation plays a key role in shaping industrial relations. The Industrial Disputes Act (1947) in India, the Fair Labor Standards Act (FLSA) in the U.S., and the European Social Charter all establish minimum labor standards that impact both public and private sector IR (ILO, 2020).

However, public sector industries are directly controlled by government policies, making legal compliance more rigid compared to the market-driven approach of private enterprises (Bach & Givan, 2011).

5. Impact of Industrial Relations on Employees and Management

5.1 Employee Job Security and Satisfaction

Public sector jobs are generally perceived as more stable and secure, leading to higher job satisfaction but lower performance incentives (D'Addio & Rosholm, 2019). Conversely, private sector employees face greater performance pressure but receive more financial incentives and growth opportunities (Kalleberg, 2011).

5.2 Organizational Performance and Productivity

While public sector organizations prioritize compliance and employee welfare, private sector firms focus on efficiency and cost-effectiveness (Perry & Wise, 2019).

 A study by Bloom et al. (2016) found that private firms with flexible labor policies experience 15-20% higher productivity levels compared to rigid public-sector enterprises.

5. Methodology:

This research will employ a comparative qualitative approach, supported by case studies, policy analysis, and existing literature. The methodology is designed to provide an in-depth understanding of how industrial relations practices differ between public and private sector industries, the factors influencing these differences, and their impact on employees and management. The study will adopt a comparative research methodology, which is best suited for analyzing differences and similarities between industrial relations in public and private sectors. The research will focus on:

• Examining organizational structures, labor policies, and union activities in both sectors.

- Analyzing case studies to illustrate real-world practices and their outcomes.
- Reviewing government policies, labor laws, and industrial dispute resolutions applicable to both sectors.

A qualitative approach will be used, as it allows for a deeper exploration of workplace dynamics, management strategies, and employee experiences that cannot be captured through purely numerical data.

6. Conceptual Framework of Industrial Relations:

6.1. Definition and Scope

Industrial relations (IR) refers to the dynamic relationship between employees, employers, trade unions, and the government in the workplace. It encompasses labor laws, collective bargaining, dispute resolution mechanisms, and workplace policies that regulate employment conditions and labor rights (Dunlop, 1958).

6.2. Role of Key Stakeholders in Industrial Relations

Industrial relations involve three main actors:

- I. Trade Unions: Represent employees' interests in negotiations regarding wages, benefits, and working conditions. They play a crucial role in collective bargaining and labor dispute resolutions.
- II. Management: Employers and HR professionals who set workplace policies, negotiate with labor unions, and ensure productivity while maintaining compliance with labor laws.
- III. Government: Acts as a regulator by formulating labor laws, resolving industrial disputes, and ensuring fair employment practices through policies like the Industrial Disputes Act (1947) in India or the National Labor Relations Act (1935) in the U.S.

6.3. Key Components of Industrial Relations

The industrial relations framework consists of:

I. Collective Bargaining: Negotiation process between employees (via trade unions) and employers to set fair wages, working conditions, and employee benefits.

- II. Industrial Dispute Resolution: Legal mechanisms such as mediation, arbitration, and labor courts to handle strikes, lockouts, and disputes.
- III. Labor Policies & Legislation: Laws that regulate employment terms, working hours, occupational health and safety, and minimum wages.
- IV. Workplace Democracy: Employee participation in decision-making through trade unions, works councils, or employee representation.

The scope of Industrial Relations extends across both public and private sector industries, with varying degrees of government intervention, union influence, and management autonomy.

6.2. Theoretical Perspectives on Industrial Relations:

Different theoretical models help explain the functioning of industrial relations in organizations. Three key perspectives—Unitary, Pluralist, and Marxist approaches—offer different insights into labor-management relations.

A. The Unitary Approach:

- **Key Idea:** The workplace is viewed as a harmonious entity, where employers and employees share common goals, and conflicts arise due to misunderstandings rather than structural issues (Fox, 1966).
- Management's Role: Employers act as benevolent leaders, ensuring fair treatment, loyalty, and teamwork among workers.
- **Trade Unions:** Seen as unnecessary or even disruptive, as the organization should function as a single unit.

• Application in Public vs. Private Sectors:

- I. **Private Sector:** Often implemented in non-unionized, corporate-driven workplaces where HR policies emphasize cooperation over conflict.
- II. **Public Sector:** Less applicable due to strong trade union influence and collective bargaining.

B. The Pluralist Approach:

- **Key Idea:** The workplace consists of diverse groups with competing interests, requiring collective bargaining and legal frameworks to manage conflicts (Clegg, 1979).
- Management's Role: Employers must acknowledge and negotiate with unions to ensure industrial harmony.
- **Trade Unions:** Recognized as legitimate representatives of workers who balance managerial power.

Application in Public vs. Private Sectors:

- 1) **Public Sector:** Strongly applicable due to formalized labor laws, centralized wage negotiations, and government intervention in disputes.
- 2) Private Sector: Common in unionized industries like manufacturing, transport, and mining, but weaker in sectors with flexible labor policies like IT and services.

C. The Marxist Approach (Radical Perspective):

- **Key Idea**: Industrial relations are shaped by class conflict, where employers (capitalists) exploit workers for profit, leading to inevitable labor struggles (Marx & Engels, 1848).
- Management's Role: Employers seek to maximize control over labor, leading to worker resistance and union activism.
- **Trade Unions:** Essential for challenging capitalist exploitation and securing labor rights.

Application in Public vs. Private Sectors:

- Public Sector: Less relevant due to government protection of employees, structured pay scales, and social security.
- II. Private Sector: More applicable in industries with exploitative labor practices, where gig economy workers, contract laborers, and informal sector employees face job insecurity and wage suppression.

6.3. Relevance of These Theories in Public and Private Sector Industries

• Public Sector IR:

- Pluralist approach dominates due to the presence of strong unions and government-mandated policies.
- II. Dispute resolution is institutionalized through labor courts and arbitration.
- III. Job security and standardized pay scales limit employer autonomy.

Private Sector IR:

- I. The Unitary approach is common in non-unionized firms, especially in the IT and corporate sectors, where HR strategies promote internal conflict resolution.
- **II.** The pluralist model is observed in unionized industries such as manufacturing and construction.
- III. Marxist theory applies to gig economy workers and contract laborers who face minimal labor protections.

7. Industrial Relations in the Public Sector

Industrial relations (IR) in the public sector are distinct from those in the private sector due to government ownership, legal frameworks, and strong trade union presence. Public sector employment is characterized by job security, standardized pay structures, and collective bargaining. However, it also faces challenges such as bureaucratic inefficiencies, political interference, and slow adaptation to modernization.

7.1. Structure and Characteristics of Public Sector Industrial Relations

Government Ownership and Regulations

- I. Public sector industries operate under government control, meaning labor policies and employment regulations are set by state and national labor laws.
- II. Labor relations are governed by laws such as the Industrial Disputes Act (1947) in India, the Fair Labor Standards Act (FLSA) in the U.S., and EU labor directives.
- III. Public sector wages, benefits, and working conditions are often set by centralized bargaining agreements rather than market forces.

7.2 Job Security and Bureaucratic Nature

- I. Public sector employees enjoy high job security, with low layoff rates and structured promotions based on seniority rather than performance.
- II. The bureaucratic nature of public administration often leads to hierarchical decision-making and delays in implementing labor reforms.
- III. Fixed wage structures and pension benefits contribute to stable industrial relations but reduce flexibility in workforce management.

7.3. Key Industrial Relations Practices in the Public Sector

Collective Bargaining and Trade Unions

- Public sector trade unions play a dominant role in wage negotiations, working conditions, and employee rights.
- In many countries, government wage negotiations are centralized, limiting individual employers' flexibility.
- Union density is higher in the public sector compared to the private sector (Metcalf, 2003), leading to stronger bargaining power for employees.

7.4. Dispute Resolution Mechanisms

- Labor disputes in the public sector are often resolved through formal arbitration and government-mediated negotiation panels.
- Strikes and industrial action are more common due to wage disputes, but laws often
 restrict or delay strike actions in essential services like healthcare, transport, and law
 enforcement.
- Special labor courts or tribunals handle industrial disputes, reducing the role of direct employer-employee negotiations.

7.5. Employee Welfare Policies

 Public sector employment is strongly welfare-oriented, providing job security, retirement pensions, medical benefits, and paid leave.

- Governments often implement equal opportunity policies and affirmative action to promote diversity and inclusion in the workforce.
- Workplace policies prioritize work-life balance, often at the expense of efficiency and performance-driven incentives

7.6 Challenges and Issues in Public Sector Industrial Relations

7.6.1. Rigid Labor Laws and Bureaucratic Delays

- Fixed employment structures and lengthy bureaucratic procedures make it difficult to reform outdated labor policies.
- Employment protection laws limit workforce flexibility, making it difficult for public sector employers to dismiss underperforming employees or implement performancebased pay.
- Negotiation processes with unions often take months or years due to multiple layers of government approvals.

7.6.2. Political Interference

- Public sector labor relations are often influenced by political agendas, leading to policy changes with shifts in government.
- Appointments and promotions may be influenced by political affiliations rather than merit, affecting workplace efficiency.
- Trade unions in the public sector sometimes align with political parties, leading to conflicts between labor rights and government policies.

7.6.3. Resistance to Modernization and Privatization

- Public sector organizations often resist technological advancements and digital transformation due to strong union opposition to job losses.
- Privatization efforts in various industries (e.g., railways, telecommunications) have faced significant employee protests and strikes.

• Lack of performance-based incentives results in lower productivity compared to the private sector, making modernization efforts difficult to implement.

8. Industrial Relations in the Private Sector:

Industrial relations in the private sector are shaped by market competition, profit motives, and flexible labor policies. Unlike the public sector, which emphasizes job security and collective bargaining, private sector industries prioritize efficiency, performance-based employment, and adaptability. While these factors contribute to workplace innovation and productivity, they also create challenges such as job insecurity, reduced union influence, and a focus on short-term profitability over long-term employee welfare.

8.1. Structure and Characteristics of Private Sector Industrial Relations:

8.1.1 Profit-Driven Approach and Competitive Environment:

- Private sector organizations operate in a highly competitive environment, where profit maximization is the primary goal.
- Market forces, rather than government mandates, determine wages, employment conditions, and workforce size.
- Decision-making is typically decentralized, allowing firms to respond quickly to economic changes, technological advancements, and global competition.

8.1.2 Performance-Based Employment Policies:

- Unlike the seniority-based promotions in the public sector, private sector employment is performance-driven.
- At-will employment policies (common in countries like the U.S.) allow employers to hire and terminate employees based on business needs and individual performance.
- Incentive structures, such as bonuses, stock options, and merit-based raises, play a significant role in motivating employees.

8.2. Key Industrial Relations Practices in the Private Sector:

8.2.1 Flexible Labor Policies

- Private sector companies hire employees based on market demand, making contractbased, temporary, and gig employment more common.
- HR-driven policies replace traditional union bargaining, allowing for customized employment terms and individualized negotiations.
- In many industries, outsourcing and automation reduce the reliance on permanent workforce arrangements.

8.2.2 Negotiation and Conflict Resolution

- Unlike the highly legalized dispute resolution process in the public sector, the private sector focuses on direct negotiations and internal grievance redressal mechanisms.
- Alternative dispute resolution (ADR) methods, such as mediation and arbitration, are widely used to avoid strikes and legal battles.
- Private companies emphasize fast, pragmatic solutions to conflicts, ensuring minimal disruption to business operations.

8.2.3 Workplace Innovation and Employee Engagement

- The private sector fosters workplace innovation by encouraging continuous learning, skill development, and technological adoption.
- Many companies adopt employee engagement programs, such as feedback mechanisms, mentorship programs, and wellness initiatives, to improve workforce morale.
- Corporate social responsibility (CSR) initiatives help balance business profitability with employee well-being and community development.

8.3. Challenges and Issues in Private Sector Industrial Relations

8.3.1 Job Insecurity and Contract Labor Issues

• With the rise of the gig economy and outsourcing, employees often experience job insecurity due to short-term contracts and frequent layoffs.

 Lack of employment protection laws in some regions leaves workers vulnerable to unfair dismissals and sudden terminations.

• Contract laborers and gig workers lack benefits such as pensions, paid leave, and health insurance, leading to growing concerns about worker rights.

8.3.2 Limited Trade Union Influence

• Unlike the public sector, where unions play a dominant role, private sector unions have weaker bargaining power due to:

I. Decentralized workforces spread across multiple locations.

II. Strict employer opposition to unionization efforts.

III. The rise of individualized employment contracts that make collective bargaining difficult.

• In industries such as IT, finance, and retail, union membership is minimal, and most negotiations happen at an individual level.

8.3.3 Focus on Productivity Over Employee Welfare

 While private companies offer performance-based incentives, they often prioritize profitability over employee well-being.

• Work-life balance issues arise due to long working hours, high workload expectations, and limited job security.

• In high-pressure industries like banking, consulting, and tech, employees face mental health challenges and burnout, leading to calls for better labor protections.

9. Public Sector Case Study: Indian Railways

9.1. Background:

Indian Railways is one of the world's largest government-owned transportation enterprises, employing over 1.2 million workers. It operates under the Ministry of Railways, Government of India, and is a unionized workforce with multiple trade unions playing a key role in labor negotiations.

9.1.2. Industrial Relations Practices:

- I. Strong Trade Union Influence: Multiple unions, such as the All India Railwaymen's Federation (AIRF) and the National Federation of Indian Railwaymen (NFIR), negotiate wages and working conditions.
- II. Government Wage Regulations: Salaries and benefits are determined by Pay Commissions rather than market dynamics.
- III. Dispute Resolution via Arbitration: Strikes are regulated by the Industrial Disputes Act, of 1947, ensuring that critical railway services are not frequently disrupted. IV Job Security and Welfare Measures: Employees enjoy lifetime job security, pension schemes, housing benefits, and medical facilities.

9.1.3. Challenges

- I. Bureaucratic Decision-Making: Implementation of new policies is slow due to government regulations.
- II. Resistance to Modernization: Unions often oppose automation and privatization, fearing joblosses.
- III. Financial Losses and Inefficiency: Despite stable employment, Indian Railways has faced financial deficits due to inefficiency and high operational costs.

9.2. Private Sector Case Study: Infosys (IT Industry, India)

9.2.1. Background:

Infosys is one of India's largest multinational IT service providers, employing over 300,000 people worldwide. The company operates in a highly competitive, market-driven environment where performance and adaptability are critical.

9.2.2 Industrial Relations Practices:

- **I.** Flexible Employment Policies: Unlike public enterprises, Infosys hires employees on contractual terms based on project needs.
- **II.** Performance-Based Compensation: Employees receive salary hikes, bonuses, and promotions based on merit rather than tenure.
- III. Limited Trade Union Influence: Infosys, like many IT firms, does not have strong labor

union representation. Instead, it manages industrial relations through HR policies and direct negotiations.

IV. Conflict Resolution through Internal Grievance Redressal: Infosys has an Employee Relations (ER) team that handles workplace grievances through mediation rather than legal arbitration.

V. Workplace Innovation & Employee Engagement: Infosys invests in upskilling programs, flexible work policies, and employee wellness initiatives to retain talent.

9.2.3. Challenges

High Employee Turnover: The IT sector experiences frequent resignations due to intense work pressure and opportunities in global markets.

Job Insecurity: Unlike the public sector, employees are subject to layoffs during economic downturns or project cancellations.

Work-Life Balance Issues: IT employees often work long hours due to client demands and global operations.

10. conclusion and suggestion:

10.1. Conclusion

The comparative analysis of industrial relations (IR) practices in public and private sector industries highlights the distinct approaches, benefits, and challenges each sector faces.

- 1. Public sector industrial relations emphasize job security, structured pay scales, and strong trade union influence. However, this often results in bureaucratic inefficiencies, resistance to change, and financial constraints due to rigid policies.
- Private sector industrial relations, on the other hand, focus on flexibility, performancebased compensation, and innovation. While this leads to higher productivity and competitiveness, it also results in job insecurity, weaker union influence, and employee stress due to performance pressures.

The case studies of Indian Railways and Infosys illustrate how government enterprises prioritize stability and employee welfare, whereas private companies focus on efficiency and

market responsiveness. Both models have their strengths and limitations, making it crucial to balance employee welfare with organizational efficiency.

10.2. Suggestions for Improving Industrial Relations

To create a more effective industrial relations framework, both public and private sectors can adopt best practices from each other:

For Public Sector Industries

- 1. **Enhance flexibility & Innovation:** Reduce bureaucratic delays and encourage performance-based incentives to improve efficiency.
- **2. Modernize Trade Union Role**: Encourage unions to collaborate on innovation and skill development rather than focusing only on wage demands.
- 3. **Streamline Dispute Resolution:** Implement faster arbitration mechanisms to minimize prolonged labor disputes.

For Private Sector Industries

- 1) Improve Job Security: Introduce long-term contracts and employee retention strategies to reduce uncertainty.
- 2) **Strengthen Employee Engagement:** Enhance work-life balance policies, mental health programs, and skill development initiatives.
- 3) **Encourage Employee Representation:** While complete unionization may not be feasible, employee councils or grievance committees can bridge the gap.

Policy Recommendations

For Governments

- 1) Reform outdated labor laws to reflect the changing economic landscape.
- 2) Encourage public-private partnerships (PPPs) for skill development and job creation.
- 3) Promote alternative dispute resolution (ADR) mechanisms to handle labor conflicts more efficiently

For Businesses

- I. Adopt socially responsible labor practices to balance profitability with worker well-being.
- II. Invest in continuous learning to help employees adapt to technological advancements.

A hybrid approach that integrates public sector stability with private sector flexibility can foster a balanced industrial relations system that supports both economic growth and workforce well-being. By implementing progressive labor policies, companies and governments can ensure a fair, competitive, and sustainable workplace for the future.

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